



Master in International Business and Economics (M.Sc.)*

Laurea Magistrale in Management – Curriculum International Management*

1st Year: Universität Hohenheim

60 EP

Basic modules

24 EP

- Econometric Methods for Business and Economics (6 EP)
- Mathematical Methods for Business Economics (6 EP)
- Qualitative Methods in Business Research (6 EP)
- Economics of Strategy and the Theory of the Firm (6 EP)

Compulsory Major Modules

36 EP

Students chose modules worth 36 EP. The following number of EP has to be reached over 2 years in both Focus Areas according to the list of equivalent courses:

Innovation Management and Economics (24 EP)

International Economics (18 EP)

Apart from Focus Area modules, students can chose from:

- Consumer Behavior
- Human Resource Management
- One further elective module, if not yet taken as a Focus Area module, and according to the list of equivalent courses

2nd Year: Università Ca'Foscari di Venezia 60 EP

Major Modules

30 EP

Students choose modules worth 30 credits from the list below and in accordance with the list of equivalent courses, for example**:

- Cross Cultural Marketing (6 EP)
- International human resource management organization (6 EP)
- International Management Advanced Course (12 EP)
- Industrial Dynamics Economics and Global Economic Challenges 1 and 2
- Comparative Business History (6 EP)
- Mergers and Acquisitions (6 EP) OR International Tax Law OR Sustainability and Labour Rights (6 EP)

or other modules from the list of equivalent courses

Internship

6 EP

Master-Thesis

24 EP

- * This study plan refers to the curricula of the Master programs "Master in International Business and Economics" and "Laurea Magistrale in Economia e gestione delle aziende Curriculum International Management".
- ** The list of equivalent courses is part of the appendix of the double Master's degree agreement between Universität Hohenheim and Università Ca'Foscari Venezia". The list of equivalent courses will be updated every year.

A learning agreement must be approved by the home and the host university.

Equivalent courses UCF/Hohenheim (compulsory courses for Hohenheim students in bold letters)

UHOH	24	UCF	24
Economics of Strategy and the Theory of the Firm	6	Advanced Management Control	6
Mathematical Methods for Business Economics	6	Business process analytics	6
Econometric Methods for Business and Economics*	6	Research Methods	6
Qualitative Methods in Business Research*	6	Elective	6
Focus Area Innovation Management and Economics	24 out of the following		24
International Innovation Management 1	6	Thl	
International Innovation Management 2	6	Technology and Innovation Management	6
Entrepreneurship*	6	Business Strategy Advanced Course	
Innovation, Strategy and Networks	6	Advanced Course	6
Economics of Innovation	6	International Management	12
Recent Developments in Advanced Innovation Economics	6	Advanced Course	
Master Seminar	6		
Focus Area International Economics	18 out of the following		18
Economics Multinational Firms		Industrial Dynamics	18
Economics Multinational Firms (International Trade and	the following	Economics and Global	18
Economics Multinational Firms (International Trade and Inequality)** International Finance	the following 6 6	Economics and Global Economic Challenges 1	
Economics Multinational Firms (International Trade and Inequality)**	the following 6 6 6 6	Economics and Global Economic Challenges 1 Industrial Dynamics	6
Economics Multinational Firms (International Trade and Inequality)** International Finance	the following 6 6	Economics and Global Economic Challenges 1	6
Economics Multinational Firms (International Trade and Inequality)** International Finance (International Macroeconomics)**	the following 6 6 6 6	Economics and Global Economic Challenges 1 Industrial Dynamics Economics and Global	6
Multinational Firms (International Trade and Inequality)** International Finance (International Macroeconomics)** Globalization and History* Master Seminar	the following 6 6 6 6 6	Economics and Global Economic Challenges 1 Industrial Dynamics Economics and Global Economic Challenges 2 Comparative business history	6 6
Economics Multinational Firms (International Trade and Inequality)** International Finance (International Macroeconomics)** Globalization and History*	the following 6 6 6 6 6	Economics and Global Economic Challenges 1 Industrial Dynamics Economics and Global Economic Challenges 2 Comparative business history Cross Cultural Marketing	6
Multinational Firms (International Trade and Inequality)** International Finance (International Macroeconomics)** Globalization and History* Master Seminar	the following 6 6 6 6 6	Economics and Global Economic Challenges 1 Industrial Dynamics Economics and Global Economic Challenges 2 Comparative business history	6 6
Multinational Firms (International Trade and Inequality)** International Finance (International Macroeconomics)** Globalization and History* Master Seminar Consumer Behavior	the following 6 6 6 6 6 6 6 6 6	Economics and Global Economic Challenges 1 Industrial Dynamics Economics and Global Economic Challenges 2 Comparative business history Cross Cultural Marketing International Human Resource Management Organization Mergers and Acquisitions OR	6 6
Multinational Firms (International Trade and Inequality)** International Finance (International Macroeconomics)** Globalization and History* Master Seminar Consumer Behavior	the following 6 6 6 6 6 6 6 6 6	Economics and Global Economic Challenges 1 Industrial Dynamics Economics and Global Economic Challenges 2 Comparative business history Cross Cultural Marketing International Human Resource Management Organization Mergers and Acquisitions	6 6 6



1 course out of the following, if not already taken!	6		6
Digital Management: Hot Topics in Practice	6	Information Systems and Networks	6
Globalization and History*	6	Comparative business history*	6
Capital Market Theory or other Banking related modules	6	Corporate Banking	6
no equivalent course		Making Decision	6
Entrepreneurship*		Entrepreneurship and Business Models	6
no equivalent course		Advanced Management of noprofit organizations	6
Elective*	6	Elective*	6
to be organized in Venice	6	Internship	6
Master Thesis	24	Thesis	24

^{*} courses can be recognized only once

^{**} not recommended during 1st year